Shelly Leyden

Resume: UX Content & Brand Strategist

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2021 Wright Street Austin, Texas 78704

Insightful UX content designer with proven knack for supporting UX teams, building brands, and driving digital product performance.

EXPERIENCE

HIYA SHELLY | UX Content Designer + Strategist, Austin TX, 2012 – present Skilled consultant developing content solutions in collaboration with brand champions, marketers, UX teams, and digital product leaders. Client list includes Whole Foods, Texas Mutual, Angi, RetailMeNot, Vrbo, Big Commerce, and Google.

ANGI | UX Content Designer (contract), Austin TX, 2021 - 2022

Supported a team of 12+ UX designers and their product partners as Angie's List re-branded to Angi. Developed UX copy guidelines, mentored UX and product team members, and brought the brand voice to life across web, app, and email initiatives.

RETAILMENOT | UX Content Designer (contract), Austin TX, 2018 – 2019

Supported a team of 7+ UX designers and corresponding product partners to reenvision an improved brand experience across digital products. Drove content strategy for a new "green field" app to evolve the business beyond savings codes.

VRBO | Content Strategist (contract), Austin TX, 2018

Supported Vrbo's quest to evolve past a scrappy-yet-dated acronym to compete as a digital lifestyle brand. Provided brand and digital product positioning concepts to inspire and align executives around a bold new brand direction.

BIGCOMMERCE | Content Strategist (contract), Austin TX, 2017

Supported a well-oiled digital product team through a sudden content resource gap. Collaborated with product managers and designers to define both business purpose and user need to deliver on-brand content in a fast-paced environment.

GOOGLE | Content Strategist (contract), Austin TX, 2015 – 2017

Worked directly with digital product managers to re-brand 7+ digital products into the Google Analytics 360 Suite. Translated Google brand voice, UX writing style, and new digital product hierarchy across a wide range of content resources.

SPRINGBOX | Content Director, Austin TX, 2007 - 2012

Leader in discovery, ideation, information architecture, content strategy, and content creation for web, mobile, and social projects. Key clients: US Air Force Academy, Dell, Michael J. Fox Foundation, Lance Armstrong Foundation, and Central Market.

MEDIA RICH | Freelance Writer, Austin TX, 2006 – 2007

Improved the usability, engagement, and conversion power of USAA touchpoints with on-brand, highly relevant content strategy and copy recommendations.

MILKSHAKE MEDIA | Account Lead + Writer, Austin TX 2003 - 2005

Brought brands to life, engaging audiences across print, web, and television experiences. Key clients: Austin City Limits, Balfour, Igloo, and Nickelodeon.

FROG DESIGN | Producer, Austin TX, 2000 - 2003

Built lasting relationships with effective processes and top-quality user experiences while running agency teams for Microsoft, SAP, Dell, and Holt, Rinehart and Winston.

WHOLE FOODS MARKET | Producer, Austin TX, 1999 – 2000

Shaped innovative digital product for early grocery ecommerce. Championed user experience while navigating a range of stakeholder inputs from the executive suite to the grocery fulfillment team.

LATTICE WEB SERVICES | Partner, Austin TX 1995 - 1998

Started an agency, spearheading website strategy, information architecture, visual design, and content creation to bring clients online for the first time.

EDUCATION

NORTHWESTERN UNIVERSITY | Chicago, IL, 1992

Earned a BA in English while studying literature, creative writing, screen writing, and women's studies. Graduated Phi Beta Kappa.

Shelly Leyden

UX Portfolio: Select Cases

Shelly Leyden

UX teams make brands sing when everyone knows the words.

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Angi

Bringing a rebrand to digital life

RetailMeNot

Envisioning a winning mobile app

Texas Mutual

Modernizing a longstanding insurer



UX Challenges

- Lifestyle rebrand
- Disparate legacy UX
- New lines of business

Key Question

How might our new "lifestyle brand" be expressed across legacy experiences and emerging lines of business?

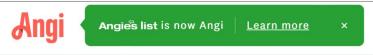
My Solutions

- UX writing + guidelines
- UX designer mentorship
- UX voice research

Angi

Angi's List is now Angi, a lifestyle rebrand with big digital product implications — and not just in looks.

The new brand needed to compel existing customers with trusted listings, but also attract them to new instant-book jobs and larger home projects managed directly by Angi.



Interior | Exterior | Lawn & Garden | More | Articles & Advice

Find top-rated certified pros in your area.



Search







Landscaping











Remodeling

Roofing



Converting users into customers means defining a project need and passing a solid lead to local pros.

Angi's new voice — which sounds like your best friend who happens to be a contractor — fueled us to re-think even the most revenue- critical flows.

USER FEELINGS

Will this be easy ... or worth it?

But, but, but ...

Ok, now we're getting there.

Um, what if it is an emergency?

Is Angi listening to me?

Do they really mean completed?

Oh, help ...

EXISTING COPY



NEW BRAND VOICE

Let's get your roofing project moving.

Great, what kind of roof needs work?

Ok, what's your roofing need right now?

Got it. Is it an emergency?

How soon do you want work to start?

Ok, and when would you like it to be finished?

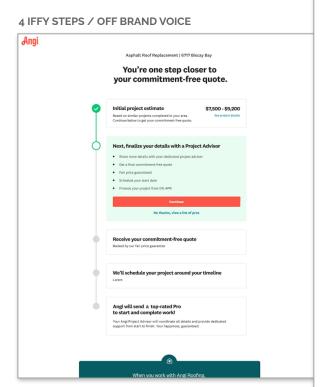
What else do you want pros know?

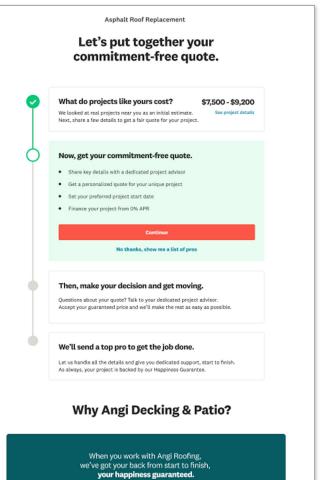




I got to solve for brand voice in emerging services the UX team was inventing with our product partners.

Yes, I wrote lots of documents. But the UX team appreciated my ability to work directly in Figma, sketching ways of speaking that could better serve both users and the brand.





We'll cover your project up to the full purchase price, plus limited damage protection,

Angi

I solved for UX copy across 4+ lines of business and trained designers to use the brand voice in their real work.

I also audited digital properties for voice, wrote a detailed UX writing guide, and devised UX copy research to test our new brand pillars.

Good news: They're working!

A is more reassuring, B is flaky.

I picked b because it sounds more h uman

I like option A better because it feels more personal and less corporate.

B, lets me know the got me booked and that the email will have all the details i need for my appointment

The second option sounds a bit less arrogant



RetailMeNot

UX Challenges

- Aging business model
- Dwindling app traffic
- Retailer demands

Key Question

How might we win deal-shopper loyalty in a mobile world that's evolved way beyond savings codes?

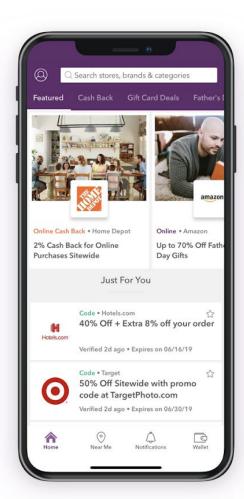
My Solutions

- UX writing
- App re-envisioning
- Executive pitch

RetailMeNot

Consumers once loved sharing all the savings codes. By creating a "savings channel," RetailMeNot helped retailers love it too.

But over time, RetailMeNot saw falling site and app usage. Shoppers simply Googled to find codes, and saw little reason to use the RetailMeNot app.



Key Issues

- Search = why not just Google?
- Featured = not relevant to me
- Other tabs = little or no traffic
- Offer cards = cognitive overload
- Navigation = unclear value to user



Asked to envision a new consumer app that would also make retailers happy, the UX team needed content thinking.

While designers brought ideas to life visually, I articulated mobile-first content strategies to define the new app's value.

The app builds a relationship with you.

Adapts to You

Effortlessly On Your Terms

- Contextual in the moment
- Relevant to your behaviors
- Curated and clutter-free

There for You

Meaningful to Everyday Life

- Expanded share of mind
- Organized for real life
- Content beyond coupons

Rewards You

Builds a Positive Relationship

- Personal and genuine
- Highlights your rewards
- Delivers more savings over time





While helping people save is a constant, focusing on user context could deliver much more value than just Googling.

To popularize new food offers and a cash back program, we leaned into serving users' "life in-the-moment," driving relevance for consumers and value for retailers.

What do we mean by "Contextual"?



Preference

Tastes, Needs, Behaviour, Affinity, Routine ...



Proximity

My Location, My Route, My City, My Region ...



Moment

Time of Day, Day of Week, Season, Occasion ...



Convenience

Tips, Take Out, Delivery, Free Shipping ...



RetailMeNot

Taking cues from Netflix and Spotify, we'd empower users with snackable savings collections made just for them.

Relevant content presented at the right time — and organized to reduce cognitive load — woulds differentiate the new app from jumbled search results.

New card systems.

Recommender lists



15% Off Everything
Storewide



ONLINE & IN-STORE
Up to 50% Off
Favorite Products

Collections



Store Coins





15 new offers





8% Cash Back



Up to 30%Off

Out of Context



REDEMPTION CHANNEL

Offer Value + Type

I am an offer title that is set to sentence case + 64 character...

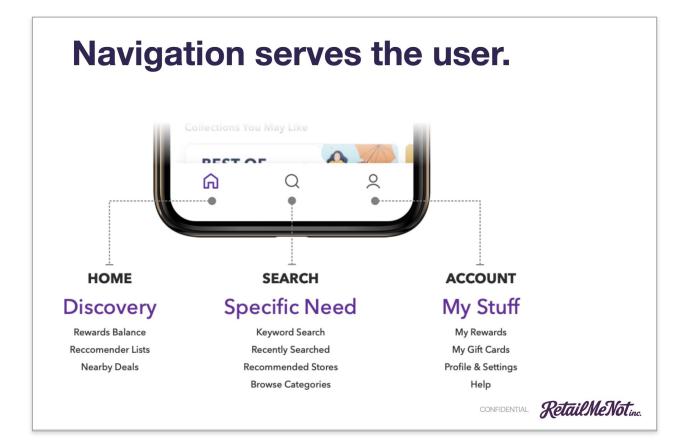
CONFIDENTIA





Fresh screen designs and features called for clarified navigation to signal value for users while keeping everything simple.

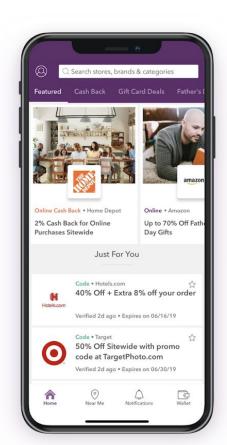
Forget the old tabs. App-wide emphasis on earning rewards "whatever you do, wherever you go" would spark user loyalty and spur account creation.

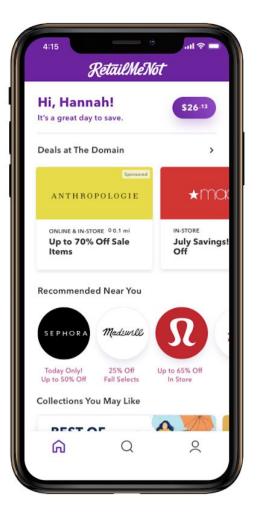




The old app tended to overwhelm users with whatever savings content RetailMeNot had on hand at the moment.

The new app welcomes users to the brand, says a personal hello, and organizes visually appealing deals based on your location, time of day, and past behaviors. Including earning rewards!



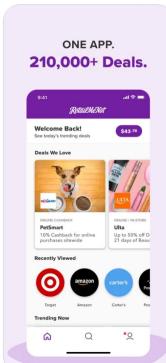


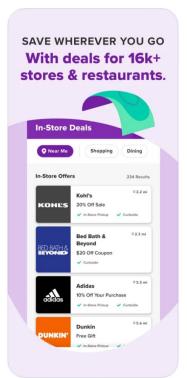
RetailMeNot

Our executive pitch was received with interest as well as much worry over what would be a massive dev effort.

But today, the app store reflects designs and features evolved from our original pitch, now available to savings-minded shoppers everywhere.









TexasMutual®

UX Challenges

- Unclear site strategy
- Ungoverned content
- Digital brand pressure

Key Question

How might we better compete against born-digital insurers without confusing our core users?

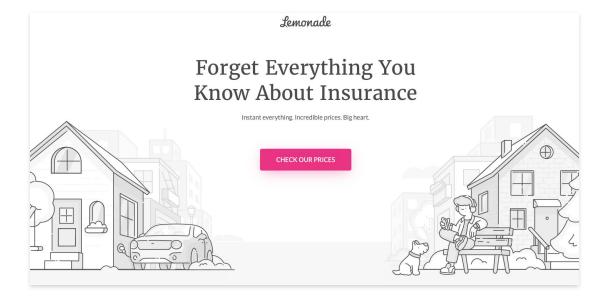
My Solutions

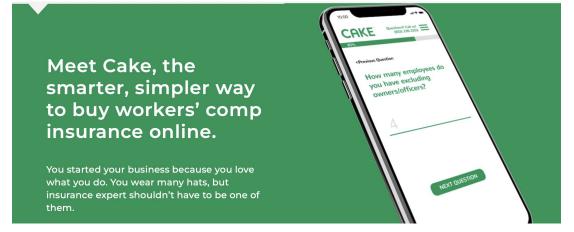
- Competitive analysis
- Data-informed audit
- UX writing + mentoring



Texas Mutual is the largest provider of workers compensation insurance in Texas. But this market leader still needed help.

The company feared new competition from new, born-digital insurers — but leadership also feared losing the trust of Texas' small- to mid-sized employers.





lexasMutual®

Existing policy holders told Texas Mutual they didn't use the site much, and that they liked it just fine as it was.

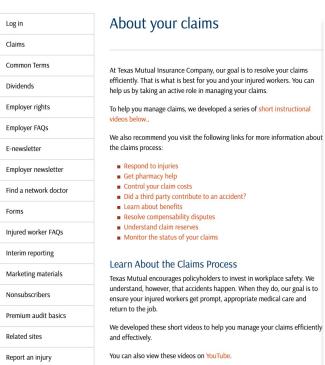
But the site's content was out of date, and while employers had found work-arounds for their repeat filings, the site overwhelmed other users — like injured workers.

INJURED WORKER OVERWHELM

Safety groups



HOME PAGE LACKING STRATEGY





Search Texas M

Employers ▼ Agents ▼ Providers ▼ Injured Workers ▼ Health Care Network Safety Fighting Fraud Career Safety pays. And so do we.

The coverage you need and the rewards you deserve.

Texas Mutual's safety team works with your company to help protect your employees, and our dividend program provides rewards for keeping your workplace safe. It's a powerful combination from the state's leading provider of workers' compensation insurance.

Learn More »



\$225 Million in Dividends Distributed to Qualifying **Policyholder Owners**

Texas Mutual recently distributed

Reporting a claim

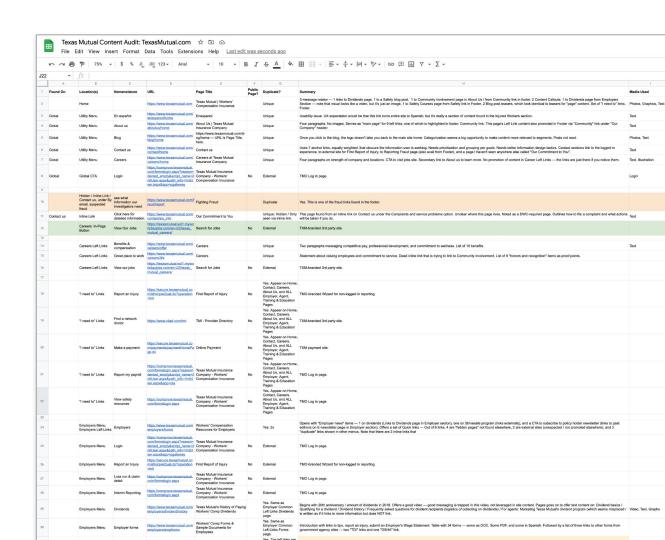
Work Safe, Texas We're partnering with you to make our state a safer place to work.

What You Need to Kno Upcoming NCCI change Though the impact of NCCI minimal, you may still be w



Texas Mutual didn't know what content to keep and what to pitch to best serve existing customers, or anyone else.

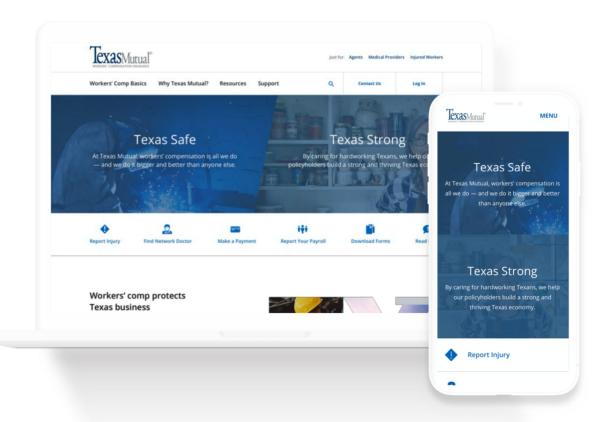
Starting with data, I audited each site page to evaluate its popularity, quality, and relevance to our key audiences: employers, workers, and agents.





Collaborating with UX design and research,
I devised a new site structure, gained alignment, and re-homed all content.

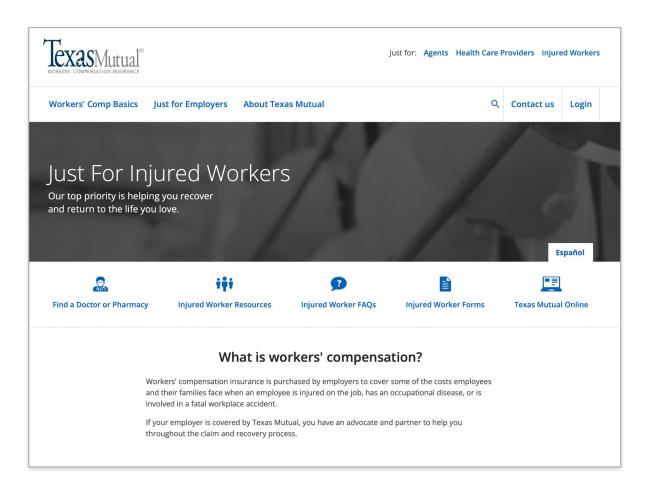
At each level of the site, I wrote and edited example content to empower the in-house team. I also proposed a path to attract and inform new customers, thereby filling a huge competitive gap!





I was especially pleased to clarify simplify all content by making it speak directly intended audiences.

Great research helped clarify what Texas Mutual policyholders care about, while also revealing what injured workers really need from Texas Mutual when it counts.



Thank you!

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Learn more at <u>hivashelly.com</u> or find Shelly on <u>Linked In</u>.